



ACHIEVING LEADERSHIP CLARITY

Half Day | General Session | Breakout

Without a strong sense of leadership clarity, it's easy to get distracted in difficult conversations, overreact to strong emotions, or smooth things over avoiding the conversation entirely. The foundation for initiating and engaging in difficult conversations is **Leadership Clarity**. Leadership Clarity is the ability to see the situation clearly, articulate the desired outcome and identify the obstacles that derail progress. The Achieving Leadership Clarity course is the foundation to increase clarity, improve decision-making and create team alignment.

LEARNING OBJECTIVES

- Understand the three core components of leadership clarity.
- Accurately describe the current reality.
- Articulate the desired outcome.
- Identify obstacles.
- Distinguish between a priority and a distraction.
- Spot obstacles and resistance.
- Opportunity to discuss challenges and engage with other leaders.





RESISTANCE TRAINING: Working With High Conflict People

General Session | Breakout | Webinar

Guess what every difficult conversation has in common? Resistance. Resistance shows up in a variety of ways, some easy to recognize, such as negativity, complaining or incivility. Some more subtle signs of resistance include resentment, disrespect, or game-playing.

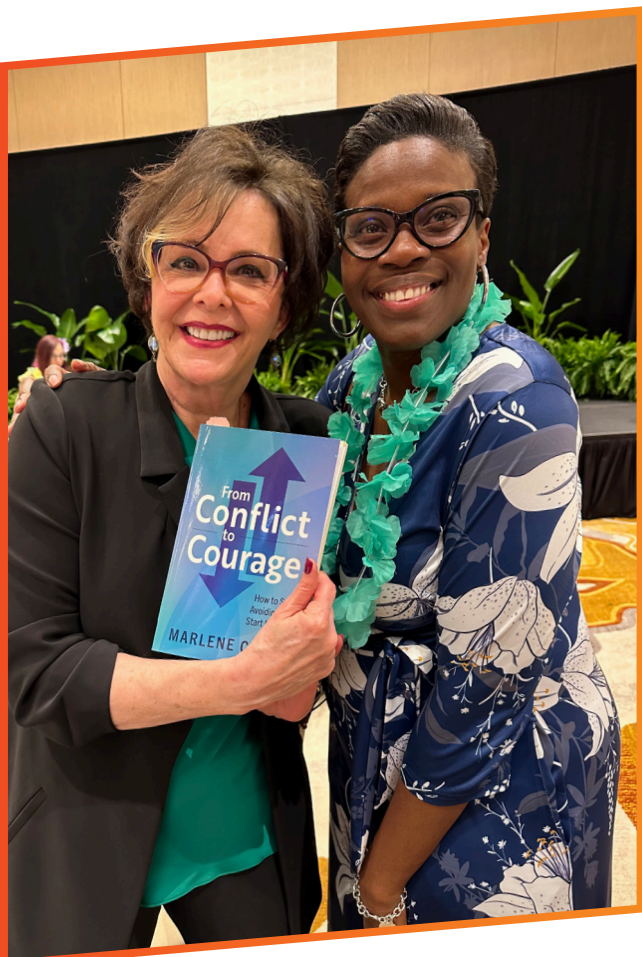
Resistance is a sign that the conversation is not advancing or not going in the right direction. Because it's so difficult to deal with resistance, many leaders avoid conversations, and as a result they resist the resistance.

LEARNING OBJECTIVES

- Identify three types of resistance.
- Use a magic phrase to test for resistance.
- Apply methods to overcome resistance.
- Redirect non-productive conversations and regain control.

This course offers strategies to identify and test for resistance, as well as techniques to overcome resistance.





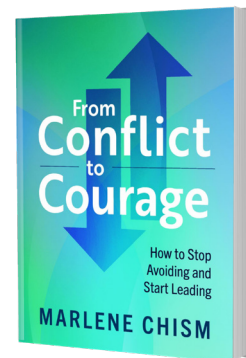
FROM CONFLICT TO COURAGE

"From Conflict to Courage is one of the most effective business books I've ever read. It's written by a real person in a real business environment with real life experience versus an academic report. It's perfect for new managers, as well as any change agent dealing with internal resistance."

Lori McCarty
White River Energy

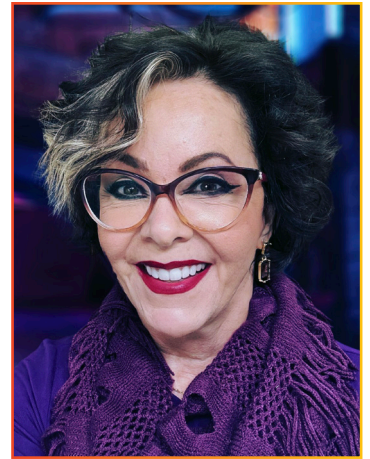
From Conflict to Courage was nominated for an international award by getAbstract in the category of Learning and Development. Eight easy-to-read practical chapters with practical skills to elevate your leadership and effectively manage conflict in all areas of life.

Ask about ordering in bulk before your event to receive deep discounts and free shipping.



Marlene Chism works with leaders and teams to create drama-free cultures that drive growth and reduce costly mistakes. Marlene is known for helping managers address “the elephant in the room” and initiate conversations that get results.

Marlene is a recognized expert on the LinkedIn learning platform, producing five educational video series on topics that include anger management, working with high conflict people, and having difficult conversations.



She has a degree in Communications, a master’s in human resources development, and she’s an advanced practitioner in Narrative Coaching.

Her most recent book, ***From Conflict to Courage***, was nominated for an international award in the category of Learning Impact by getAbstract.



***“On behalf of our entire leadership team, I want to express our sincere gratitude for the exceptional session. Your expertise, engaging presentation style, and on-point material left a lasting impact on all of us. Your valuable insights and on-point material truly enriched our team’s understanding. We appreciate your dedication and enthusiasm.*”**

Grissette Luzzi
Senior Organizational Development Consultant

